

## SUPPLIER DEVELOPMENT PROGRAMME (SDP)

SDP is a partnership of Local Authorities and Scottish Government working together to bring support in all aspects of tendering by helping businesses become tender ready for public procurement.

By helping businesses become more capable of tendering for contracts, we improve their prospects for competing throughout the UK where there is an annual public spend of £240billion.

We deliver this support through our local, national, and virtual training webinars and events, which are all listed on our Events Calendar.

Once your business is registered, Scottish-based SMEs can access all of the support for free.

### Contact:

**Website** | [www.sdpscotland.co.uk](http://www.sdpscotland.co.uk)

**Phone** | 01698 453734

**Email** | [info@sdpscotland.co.uk](mailto:info@sdpscotland.co.uk)



## Meet the Buyer Tayside Contacts



**Dundee City Council**  
Corporate Procurement Team  
01382 433401  
[eprocurement@dundeecity.gov.uk](mailto:eprocurement@dundeecity.gov.uk)



**Perth and Kinross Council**  
Corporate Procurement Team  
01738 475000  
[contracts@pkc.gov.uk](mailto:contracts@pkc.gov.uk)



**Angus Council**  
Angus Council Corporate Procurement Team  
01307492593  
[procurement@angus.gov.uk](mailto:procurement@angus.gov.uk)  
Angus Social Care Commissioning Team  
[commissioning@angus.gov.uk](mailto:commissioning@angus.gov.uk)



**Fife Council**  
Procurement, Revenue and Commercial Services  
[enquiry.procurement@fife.gov.uk](mailto:enquiry.procurement@fife.gov.uk)



**NHS Tayside**  
NHS Tayside Procurement Help Desk  
01382 740700  
[nhsns.service-now.com/procurementhelpdesk](https://nhs.uk/service-now.com/procurementhelpdesk)



**Tayside Contracts**  
01382834181  
[lesley.mclauchlan@tayside-contracts.co.uk](mailto:lesley.mclauchlan@tayside-contracts.co.uk)



**Dundee and Angus College**  
01382 834943  
[procurement@dundeelandangus.ac.uk](mailto:procurement@dundeelandangus.ac.uk)



**Advanced Procurement for Universities and Colleges (APUC)**  
0131 442 8930  
[enquiries@apuc-scot.ac.uk](mailto:enquiries@apuc-scot.ac.uk)



**Abertay University**  
01382 308000  
[procurement@abertay.ac.uk](mailto:procurement@abertay.ac.uk)



**University of Dundee**  
[procurement@dundee.ac.uk](mailto:procurement@dundee.ac.uk)



**Scotland Excel**  
0141 488 8230  
[contactus@scotland-excel.org.uk](mailto:contactus@scotland-excel.org.uk)



**Social Security Scotland**  
[procurement@socialsecurity.gov.scot](mailto:procurement@socialsecurity.gov.scot)

# BUYER'S GUIDE

## Winning Work with the Public Sector



**Public Contracts Scotland (PCS)** is the national advertising portal for all Scottish Public sector contracting opportunities

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

# Are you looking for new business opportunities in the public sector?

**PCS-Tender** allows buyers, in the public sector, and suppliers to manage tender exercises online

[www.publictendersscotland.gov.uk](http://www.publictendersscotland.gov.uk)  
[publiccontractsscotland.gov.uk](http://publiccontractsscotland.gov.uk)

PCS is a free, one stop shop for all Scottish public sector contract opportunities including those £50k+ for Goods & Services, or £2m+ for Works.

Register as a supplier and create a profile to receive automatic e-mail alerts about:

- Relevant public sector opportunities
- Sub-contract opportunities with main contractors in the private sector, working on large public sector contracts.
- Contract awards, telling you what company won the contract. This will enable you to follow up any sub-contracting opportunities which may be available to you.

Buyers can also use PCS to get direct quotes for low value opportunities – Quick Quotes.

You can create a Supplier Finder profile which may enhance your chances of being invited to quote.



[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

**PCS Help Desk** | Tel: 0800 222 9003



[www.publictendersscotland.gov.uk](http://www.publictendersscotland.gov.uk)  
[publiccontractsscotland.gov.uk](http://publiccontractsscotland.gov.uk)

**PCS-Tender Help Desk** | Tel: 0800 069 8630

Buyers use of the standard legally compliant PCS-Tender system templates, means you have a more improved and consistent supplier tendering experience.

Responses to the PCS-Tender standard Single Procurement Document (SPD) are stored in your user Profile .

**PCS-Tender** reduces duplication of effort for you, as your answers to Single Procurement Document (SPD) are stored and can be reused on multiple occasions, therefore you may wish to consider adding additional users to your PCS-Tender supplier profile.

You can add **additional users** to your PCS-Tender user profile; stored SPD question responses can be reused simultaneously by you and the additional users on the same PCS-Tender user profile.