

REPORT TO: DSO Committee - 13th November 2000
REPORT ON: Supply of New Vehicles – DCS/00/9
REPORT BY: Director of Dundee Contract Services
REPORT NO.: 670-2000

1. PURPOSE OF REPORT

The report is to inform the committee of fixed prices submitted by commercial vehicle suppliers for new vehicles required by Dundee Contract Services for the financial year 2000/2001.

2. RECOMMENDATIONS

It is recommended that apart from item A – Combination (High Cube) Type Van the lowest valid tendered price is accepted for each category of vehicle shown.

3. FINANCIAL IMPLICATIONS

The expenditure of £177,586 can be met from the revenue surplus generated by Dundee Contract Services in the current financial year.

4. LOCAL AGENDA 21 IMPLICATIONS

None.

5. EQUAL OPPORTUNITIES

Under Local Government Act 1988 suppliers were required to complete and return a questionnaire to ensure their business complies fully with the Race Relations Act 1976. All companies listed comply fully with the act.

6. MAIN TEXT

Fixed price tenders were invited by way of newspaper advertisement to supply new vehicles to Dundee Contract Services for the financial year 2000/2001. Each valid tender was subject to evaluation to determine "Best Value" which took into account tendered prices, discounts, delivery dates, warranties, servicing requirements, reliability and after sales service. The contracts will be awarded to the lowest price tender for each category of vehicle shown apart from item A which will be awarded to the next lowest tender.

7. CONSULTATIONS

The Chief Executive and Director of Finance have been consulted in the preparation of this Report.

8. BACKGROUND PAPERS

Details of suppliers and of prices quoted are attached for reference.

R.P. JACKSON
DIRECTOR OF DUNDEE CONTRACT SERVICES

Date: 12th October 2000

DUNDEE CONTRACT SERVICES

Fixed Price Tender for the Purchase of New Vehicles.

Tender Information.

<u>Item.</u>	<u>Description</u>	<u>Nos. Required</u>
A	Combination (High Cube) Type Van	9
B	2.8 TGWW Panel Van	2
C	3.5 TGWW Panel Van	2
D	3.5 TGWW Tipper	1
E	5/6 TGWW Crewcab Tipper	2
F	5/6 TGWW Pick-Up	1
		<u>17</u>

Tenders Issued and Returned.

<u>No.</u>	<u>Supplier</u>	<u>Make(s) Supplied</u>	<u>Tenders Returned</u>
1	Arnold Clark Auto, Dundee	Vauxhaull	Yes items A,B,D
2	A M Phillip, Muirfaulds	Ford/Iveco	Yes items B,C,D, E,F
3	G Mutch, Dundee	LDV/Renault	Yes items A,B,C,D,E,F
4	Weir Citroen, Dundee	Citroen	NO
5	Lex Volkswagon, Dundee	Volkswagon	NO
6	N Fairweather, Dundee	Skoda/Mitsubishi	Yes item A
7	Mackie Motors, Brechin	Renault	Yes items A,B,C,D
8	Inveralmond Motors, Perth	Renault	Yes items A,B,C,D
9	Arnold Clark, Dundee	Renault	Yes items A,B,C
10	Arnold Clark, Dundee	Fiat	NO
11	Laidlaw, Dundee	Ford	Yes items A,B,C,D
12	Frews Cars, Perth	Ford	NO
13	Glenford, Forfar	Ford	NO
14	Isuzu UK, Thumbridge	Isuzu	Yes items D,E,F
15	Glenvarigill, Dundee	Peugot	NO
16	Vauxhaull Motors, Leamington Spa	Vauxhaull	NO
17	Western Citroen, Edinburgh	Citroen	NO
18	Verve Van Centre, Rutherglen	Volkswagon	Yes items A,B,C,D

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Supplier	Make	A	B	C	D	E	F
Arnold Clark Autos, Dundee	Vauxhall	£72135 (£62460)	£25220 (£21236)	-	£17039 (£14692)	-	-
Mutch Mech Services	LDV	£812255	£20414	£20298	£13658	£40392	£18496
Norman Fairweather Motors	Skoda	£66546	-	-	-	-	-
Norman Fairweather Motors, Dundee	Mitsubishi	£103446	-	-	-	-	-
Mackie Motors, Brechin	Renault	£70056	£21957	£29262	£14251	-	-
Inveralmond Motors Ltd., Perth	Renault	£66033	£21672	£30664	£14004	-	-
Arnold Clark (Renault) Dundee	Renault	£65394	£20670	£26936	-	-	-
Laidlaw (Ford) Dundee	Ford	£77913	£26620	£34380	£18100	-	-
Verve Van Centre, Rutherglen	Volkswagon	£71820	£25820	£30106	£15572	-	-
A.M. Phillip Ltd., Muirfaulds	Ford Transit 100	-	£25650				
A.M. Phillips Ltd., Muirfaulds	Ford Transit 300	-	£26900	£27730	£14530		
A.M. Phillip Ltd., Muirfaulds	Ford Transit 280	-	£23420				
A.M. Phillip Ltd., Muirfaulds	Iveco	-	£22350	£26090	£13845	£39530	£18292
Isuzu UK, Thumbridge	Isuzu	-	-	-	£14385	£40390	£18845

* Brackets indicate price with manufacturers (Vauxhall) discount included. This discount is in addition to that from the supplier and is initiated once an order has been confirmed. Payment of the discount is made retrospectively after confirmation of payment of suppliers invoice.

Recommendations

<u>Item</u>	<u>Supplier</u>	<u>Validation</u>
A	Arnold Clark (Renault), Dundee	See notes below
B	Mutch Mechanical Services, Dundee	Lowest valid tender
C	Mutch Mechanical Services, Dundee	Lowest valid tender
D	Mutch Mechanical Services, Dundee	Lowest valid tender
E	A.M. Phillip, Muirfaulds	Lowest valid tender
F	A.M. Phillip, Muirfaulds	Lowest valid tender

Notes:

It is recommended that the offer from Arnold Clark (Renault), Dundee be accepted. This is due to the result of driver and operational evaluations over a 9 month period of the relative merits of the Vauxhall and Renault models quoted. The Renault provides:-

- a. Easier access to and from the cab – less risk of head injury.
- b. Roomier cab with more comfortable driving position, better all round visibility with less cramped footwell area – better overall control with safer pedal control offering less risk of traffic accidents.
- c. 60/40 split rear doors provides more load options and easier access to load space – offers more efficient manual handling operations with less risk of injury.

It is considered that the potential long term benefits of the Renault will outweigh any initial financial benefits offered by Vauxhall.